



Education

Wharton School of Finance
University of Pennsylvania
Bachelor of Science in Finance & Real Estate

Registrations

Real Estate Broker - Kansas & Missouri

Certifications

Beta Gamma Sigma National Honorary Society
Society of Office & Industrial Realtors (SIOR)
American Society of Real Estate Counselors (CRE)
Royal Institution of Chartered Surveyors (RICS)

Professional/Civic Involvement

Metropolitan Kansas City Board of Realtors
President, 1973
Realtor of the Year, 1975

National Association of Realtors
Executive Committee, 1978-1982

Society of Industrial and Office Realtors
National President, 1979

KC Area Economic Development Council
Chairman, 1982-1984

Greater KC Area Chamber of Commerce
Executive Committee, 1983-1985

Convention & Visitors Bureau of Greater KC
Chairman, 1984-1985

Hawthorn Foundation of Missouri
Chairman, 1986-1988

Johnson County Community College Foundation
Trustee, 1988-1998

University of Missouri-Kansas City
Chairman of Trustees, 2000-2003

Commerce Bank of Kansas City, NA
Advisory Director, 1988-Present

Kansas City Equity Partners
Advisory Director, 1996-2006

Midwest Research Institute
Trustee, 1992-Present

Contact

hzimmer@zimmercos.com
816.512.1000

Hugh Zimmer entered the real estate business in 1953 and has been a leader in the industry locally, regionally and nationally for over 55 years. Hugh is Chairman of Zimmer Companies, Inc., an interrelated group of real estate firms which include Zimmer Development Company, Zimmer Management Company, and Zimmer Real Estate Services, L.C., as well as numerous project development and investment entities.

Hugh has been a leading developer in this area for over 45 years. During that time, he has been responsible for the development of over 2,400 acres of business parks and over 28,000,000 square feet of commercial buildings throughout Kansas City and major markets across the country. Examples of these activities include the 330-acre AirWorld Center development at Kansas City International Airport, the 310-acre Southlake Technology Park and the 260-acre Lenexa Industrial Park in suburban Johnson County, Kansas.

Hugh has been extremely active in promoting the overall growth of both Kansas and Missouri and has played an important role in many of the area's economic development organizations. He has served on the boards of directors and executive committees of the Greater Kansas City Area Chamber of Commerce, Platte County Economic Development Council and the Lenexa Economic Development Council and has been Chairman of the Kansas City Area Development Council, the Economic Development Corporation of Kansas City, the Convention and Visitors Bureau of Kansas City and The Hawthorn Foundation of Missouri. In 1998, the governing body of Lenexa, Kansas made him an honorary citizen of that City in recognition of his contributions to the area's growth and development. He is Past Chairman of the University of Missouri-Kansas City (UMKC) Trustees and is Chairman of the UMKC Chancellor's Institute for Urban Education National Advisory Board. He is a director of the UMKC Foundation for Higher Education. In 2010, he was awarded the Chancellor's Medal by the University of Missouri-Kansas City in recognition of his contributions to the University. This award is the highest non-academic award that can be bestowed upon an individual by the University. He is also an advisory director of Commerce Bank of Kansas City, and a Trustee of Midwest Research Institute.

Hugh was recently elected to Eminent membership in the Royal Institution Of Chartered Surveyors, one of the oldest and most prestigious real property organizations in the world, headquartered in London, England. Eminent membership comprises less than 1% of the RICS membership and represents the highest ranks of the property profession.

Hugh was honored as the 2004 Regional Entrepreneur of the Year by UMKC's Henry W. Bloch School of Business and Public Administration. In 2010, the Kansas City chapter of the Urban Land Institute presented its Lifetime Achievement Award to Hugh in recognition of his ongoing contributions to the built environment in the Kansas City Region.