



Education

Ed.D./Doctor of Education - Saint Louis University (May 2013)
J.D./Law - University of Missouri
School of Law
M.B.A./Entrepreneurship - University of Missouri
Bloch School of Management
M.A./Political Science - University of Missouri
M.A./Economics - University of Missouri
B.A./Economics - Wesley College

Designations

HDFFP - National Development Council
CCIM Candidate
Real Estate Development Certification Candidate - ULI
Real Estate Salesperson - Missouri

Professional/Civic Involvement

American Jazz Museum: Vice Chairman of the Board,
2007-Present
Bi-State Commission: Member, 1999-07
Downtown Economic Stimulus Authority: Member, 2004-07
Downtown Minority Development Corporation:
Member, 2005-Present
Economic Development Corporation of Kansas City
Board Member, 1999-2007
Greater Downtown Development Authority: Member, 2003-07
Jazz District Redevelopment Corporation: Board Member,
1999-2008
Truman Medical Center, Board of Directors: 2004
Mid-America Regional Council: Board Member, 1999-2003
National League of Cities:
Member, Community & Economic Policy Committee, 1999-2007
People to People International:
Board of Directors, 1998-Present; Chairman, Board of Trustees,
2006-Present
Samuel U. Rodgers Health Center: Board Member and Vice
Chair, 1996-1999

Awards and Honors

Ingram's, 40 Under Forty, 2001
E.A. Freeman Living Legends Award
Ambassador-At-Large, People to People International, 2006
National Lawyer's Guild Social & Economic Justice Award
Eisenhower Distinguished Service Award, 2011

Contact

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Troy Nash is a highly regarded expert in urban and rural economic development. He has a unique understanding of economic analysis, commercial and residential real estate finance, and public policy development and implementation. Nash created and developed the *Entrepreneurial Rural Innovator*® (ERI) concept focusing on identifying and developing entrepreneurs and innovators in rural communities throughout the United States.

After serving in the public sector, Nash joined Zimmer as a Vice President and Director of Public Sector Consulting. Nash has a wide range of expertise in incentive analysis; project market and financial feasibility analysis; tax increment financing; zoning ordinance and subdivision regulation revisions; and the structuring of successful public/private partnerships. From 1999 to 2007, Nash was a member of the Kansas City, Missouri City Council representing nearly 475,000 citizens. As Chairman of the Planning, Zoning, and Economic Development Committee (2003-2007), Nash presided over the largest economic development boom in the history of the city directly impacting more than \$6 billion of public/private residential, retail, office, entertainment, mixed-use and industrial development. As Vice Chairman of the Budget & Audit Committee, Nash had direct oversight for the city's more than \$1 billion budget and audit functions. Nash also served as a member of the Neighborhood & Community Development Committee with jurisdiction over all HUD funding and grants. As a result of his experience, Nash has worked closely with government agencies and officials at the local, county, state and federal levels. In 2000, he was appointed to the Presidential Rank Review Board by the United States Office of Personnel Management.

Nash brings real-world experience and practical economic application to work performed by planners, architects, engineers and economic development professionals. His urban and rural experience in land acquisition, due diligence analysis, marketing, and complex development negotiations all enhance Zimmer's "hands on" approach to real estate projects. Nash, with Zimmer colleagues, leads the firm's third-party advisory efforts serving as master developer, owner's representative, construction manager/project manager for complex governmental, educational, medical and real estate assignments. Zimmer clients benefit from the firm's integration of its sales and leasing, property management, development management and corporate services platforms.

Nash was appointed by the Governor to the \$2.2 billion Missouri Housing Development Corporation (MHDC). In 2010, Nash was appointed to the Missouri Tax Credit Review Commission reviewing the state's 61 different tax credit programs. His experience also includes serving as vice chairman on the board of directors of a federal qualified health center (FQHC).

Nash gained national attention in the summer of 2000, when he camped out for six days on one of the most crime-ridden corners in America — Kansas City's 39th & Prospect. His efforts resulted in a citizen-driven economic development corridor plan. Nash also served as special assistant to the former Mayor of Kansas City and from 1989 to 1993 served in the United States Air Force.